Wanted: Future trainers on "FOSS Business Models for Africa"

in East and Southern Africa

Application Deadline is 30ᵗʰ May 2009

The ict@innovation program invites applications to participate in a Training of Trainers on "African FOSS Business Models". These trainings are designed to enable interested persons, institutions and businesses to act as trainers on the subject of building a business with Free and Open Source Software (FOSS).

Participants will receive intensive training on FOSS business models in Africa; learn how ICT enterprises can use FOSS as a business; obtain necessary business skills to establish and operate a FOSS Business in Africa; and acquire knowledge and skills to adopt FOSS training as a business. The main goal of the Training of Trainers is to share skills and qualifications to equip African ICT companies with the knowledge needed to successfully integrate Free and Open Source Software into their business.

Background - call for participation in ict@innovation's advanced training programme

The *ict@innovation [http://www.ict-innovation.fossfa.net] program* aims at building capacities for African small and medium ICT enterprises to build a business with Free and Open Source Software (FOSS). The project encourages the growth of African ICT industries, particularly in Southern and East Africa, through three main action lines: spreading FOSS business models for enterprises in Africa, fostering FOSS certification and supporting innovative local FOSS applications for social and economic development.

ict@innovation is a partnership between Free Software and Open Source Foundation for Africa (FOSSFA) *[http://www.fossfa.net]* and InWEnt - Capacity Building International (Germany) *[http://www. inwent.org/index.php.en]*. Trainings are organised and carried out for the programme by UNU-MERIT *[http://www.merit.unu.edu]* and AITI-KACE *[http://www.aiti-kace.com.gh]*.

Participants in the trainings will be expected to make trainings on FOSS business a part of their regular business and/or teaching activities. Successful applicants will convincingly demonstrate how they plan to carry out at least two trainings on the subject in their own country during 2010, and make FOSS business training a permanent part of their business and/or teaching activities in the future.

Topics covered in the Training of Trainers:

The training programme will primarily cover the following topics:
- Module 1: Introduction to Emerging FOSS Business Models
- Module 2: African Business Models: Case Studies
- Module 3: Communicating FOSS
- Module 4: FOSS Specific Business Knowledge and Skills
- Module 5: Introduction to General Business Skills
- Module 6: FOSS Training

For more information on content of the training materials visit http://www.ict-innovation.fossfa.net/call/topics

Dates and Locations for Training of Trainers:

	Workshop Date (tbc)	**For participants from:**	**Location**
1st Regional ToT	13th Jul.–24th Jul 09	Malawi, Mozambique, South Africa, Zambia, Namibia	South Africa
2nd Regional ToT	31st Aug.–11thSept. 09	Ethiopia,Tanzania, Kenya, Rwanda, Uganda	Uganda
3rd Regional ToT	14th Sept.-25th Sept. 09	Ethiopia,Tanzania, Kenya, Rwanda, Uganda	Tanzania
4th Regional ToT	19th Oct.-30th Oct. 09	Malawi, Mozambique, South Africa, Zambia, Namibia	Mozambique

Each of these trainings will consist of a full-time phase of attendance of two weeks, and be accompanied by 4-6 weeks of part-time online training. The language of instruction will be English. For updates on dates and locations, visit http://www.ict-innovation.fossfa.net.

Profile of Participants/Participating Institutions

All participants and participating institutions must have a permanent residence in one of the listed countries and must be sufficiently proficient in English.

Successful applicants will have the following background:

- ◆ ICT trainer or professional with an training institution (public or private)
- ◆ ICT/ business lecturer at a higher education institution
- ◆ At least two years of experience in professional Business development
- ◆ A lead person in focus group(s) targeting ICT companies / ICT professionals

Suitably qualified women are especially encouraged to apply.

In particular, we encourage applications by candidates who are associated with organisations such as:

- ◆ ICT training institution with IT/business programmes (public or private)
- ◆ University/ higher Education Institution with IT/business programmes
- ◆ FOSS association or group / ICT and business association
- ◆ ICT SMEs with significant potential to further disseminate the knowledge provided in the trainings on a sustainable basis.

Responsibilities of Participants and Participating Institutions

Participants and participating institutions are expected to:

- ◆ organise at least two FOSS business trainings of their own in their country during 2010
- ◆ Integrate the course "African FOSS Business Models" into their training portfolio or curriculum

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- Assist in the localization/enhancement of training materials, by updating those materials and adapting them to specific local conditions and requirements

- Contribute to the training costs by a fee of US$ 50.00 and cover their own travelling expenses. Travel grants may be available to successful applicants on request and sufficient justification. ict@innovation will cover the following costs: Board, lodging for non-local residents, training course, online infrastructure. No daily allowance will be paid.

Application procedure: *(Deadline: May 30, 2009)*

- ◆**Option1**: Apply by filling in an online application form below
  - ◦Individuals: http://www.ict-innovation.fossfa.net/call/individuals
  - ◦Institutions: http://www.ict-innovation.fossfa.net/call/institutions

- **Option 2**: Apply by email to call2participate@it-inwent.org
  - ◦Download the application from http://www.ict-innovation.fossfa.net/call, and mail it to the e-mail address above.
  - ◦Or use forms below/attached.

- **Option 3**: Submit the application by fax to +27(0)86 624 9181
  Download the application form http://www.ict-innovation.fossfa.net/call, or use attached form, fill it in, and fax it to the number above.

Background of ict@innovation - Creating Business and Learning Opportunities with Free and Open Source Software in Africa

The programme focuses on Free and Open Source Software (FOSS) as a key technology to drive innovation, add local value and create sustainable and affordable ICT-solutions. ict@innovation aims to enhance regional networking and to strengthen consulting capacities of regional and national ICT associations and training institutions as well as of other change agents. Funding partners are the German Ministry Federal Ministry for Economic Cooperation and Development (BMZ) and the Open Society Initiative for Southern Africa (OSISA). More information at *http://www.ict-innovation.fossfa.net* and in the programme brochure at: *http://www.ict-innovation.fossfa.net/files/ict@innovation_brochure.pdf*

Join ict@innovation and become a community member!

We would like to ask you to become a member of the ict@innovation community by registering on the ict@innovation website and creating a profile, indicating your interests and skills in FOSS. This will enable you to contribute to the Website Fora and Wikis, to join in a knowledge exchange with other persons interested in FOSS and/or involved in the ict@innovation programme. *Please register here: www.ict-innovation.fossfa.net/user/register*